

Business model

FESCO is made up of five operating divisions (Liner and Logistics, Port, Rail, Shipping, Bunkering), as well as the Extra-divisional Group that acts as the management company for the entire Group. FESCO has its own domestic and international shipping lines, railways and roads, which enables it to engage in intermodal transportation while also providing division-specific services. FESCO actively works to develop 3PL services, project logistics, and logistics services in China.



FIT | Dalrefrans | FESCO Trans | Fesco Ocean Management Limited



Liner and Logistics Division

The Liner and Logistics Division integrates services provided by the other divisions.

- Services:
- liner shipping services;
 - rail container transportation;
 - intermodal transportation;
 - 3PL and project logistics;
 - road transportation;
 - shipping agency and freight forwarding;
 - customs clearance;
 - freight forwarding.

Please see the Liner and Logistics Division section on p. 25 for details

VMTP



Port Division

Services:

- stevedoring;
- storage, weighing, specification and separation of cargoes;
- towing and port pilot services;
- in-port freight forwarding;
- customs clearance;
- maintenance of ships and other transport.

Please see the Port Division section **on p. 36** for details.

Transgarant

Russkaya Troyka



Rail Division

Services:

- cargo transportation using own box car fleet;
- freight forwarding;
- dispatcher control (24/7 monitoring of railcar movement within the network);
- integrated services to consignors and consignees;
- rolling stock planning and management;
- renting out traction and switch stock;
- terminal services.

Please see the Rail Division section **on p. 42** for details.

FESCO PLC



Shipping Division

Services:

- charter of vessels;
- transportation of general cargoes;
- tramp shipping;
- delivery to Arctic and Antarctic regions using reinforced ice-class vessels.

Please see the Shipping Division section **on p. 48** for details.

FESCO Fuel Company

FESCO-Bunker



Bunkering Division

Services:

- purchase and sale of oil products;
- vessel refuelling in ports;
- storage and handling of oil products using own petroleum tank farm.

Please see the Bunkering Division section **on p. 52** for details.