

## Forums, exhibitions, and the resulting agreements

March 2019

### Krasnoyarsk Economic Forum

FESCO and Segezha Group signed a partnership agreement on transportation and logistics support of timber processing plants.

FESCO, Russian Export Centre and Rail Cargo Logistics-RUS entered into a trilateral agreement to cooperate in export transportation of containerised cargo from Siberia to China through railway land border crossings and VMTP. This move is in line with FESCO's strategy of route network expansion and development of non-commodity exports.

April 2019

### TransRussia International Exhibition

FESCO and DB Cargo Russija Co Ltd signed an agreement to develop container transportation of perishable goods between Russia and China through direct land services and an intermodal route via VMTP.

FESCO and RZD Logistics entered into an agreement to organise a joint intermodal service for the delivery of containerised cargo from the Asia-Pacific region to Europe through VMTP using the Trans-Siberian railway.

June 2019

### St Petersburg International Economic Forum

FESCO and URALCHEM signed a letter of intent to cooperate on transportation of mineral fertilisers by rail and regular sea liner services.

September 2019

### Eastern Economic Forum

FESCO and Korean logistics company UNICO signed an agreement to develop expedited delivery of transit cargo from Japan and the Republic of Korea to Europe.

FESCO and Polish rail operator PCC Intermodal entered into an agreement on developing services of expedited cargo delivery from Asia Pacific to European countries through the Far East and Trans-Siberian Railway.

FESCO and its Chinese partners signed an agreement to develop sea liner services and exports of Russia's grain.

FESCO and Chinese logistics companies made an agreement to develop intermodal transportation of liquefied natural gas (LNG) in tank containers from the Russian Far East to China.

FESCO and Ammosov North-Eastern Federal University signed an agreement on cooperation in research and development.

FESCO and SKB Kontur Production signed an agreement to cooperate in electronic workflow.